

[Products](#)[Industries](#)[Lines of Business](#)[Services & Support](#)[Training & Education](#)[University Alliances](#)[About SCN](#)[Partnership](#)[Events & Webinars](#)[Downloads](#)[Developer Center](#)[Innovation](#)[Activity](#)[Communications](#)[Actions](#)[Browse](#)**77 Replies** Latest reply: Aug 11, 2015 8:24 AM by Praveen Kumar[Share](#)

6

[G+1](#)

0

[Twee](#)[Like](#)

1

**r islam**

Aug 4, 2007 11:34 AM



## why SAP jobs pay so much?

**This question is Assumed Answered.**

hello friends,  
 few of my friends got job in SAP SD, FICO module. the salary is really great. my question is  
 comparing to other platforms ex JAVA, networking, programmer etc SAP ppl seems to make more  
 money. is that cause  
 1. extensive travel involvement?  
 2 not enough supply in the market?  
 or something else?  
 i am confused.

153025 Views

Average User Rating

(1 rating)

**Kjetil Kihavn** Aug 5, 2007 3:27 AM (in response to r islam)

### Re: why SAP jobs pay so much?

No, it is much simpler than that. You are probably aware of the discrimination that is going on in the workplace, i.e. better-looking people get better salaries. All us SAP consultants are downright stunning. <a href="http://en.wikipedia.org/wiki/Hrithik\_Roshan">Hrithik Roshan</a> and <a href="http://en.wikipedia.org/wiki/Shilpa\_Shetty">Shilpa Shetty</a> pale alongside us, and that is the simple explanation for the higher salaries. 😊

It could also be because all universities churn out Java-programmers, but you won't (as far as I know) find a single ABAP-programmer or SAP functional consultant coming straight from the university. So as you indicate, it is probably an issue of supply and demand. SAP is doing well, so SAP consultants are in high demand, whether it be technical consultants or functional consultants. I haven't heard of any employers offering higher salaries due to extensive travelling. Usually it is not difficult to find people who won't mind seeing other parts the world (for a few years) at the expense of others.

To reduce the salary pressure some companies, IBM among others, set up their own education programmes. Time will show whether that will be a successful strategy or not.

Like (17)

**barry neaves** Aug 5, 2007 5:45 PM (in response to r islam)

### Re: why SAP jobs pay so much?

As with any profession, if you are on top of your game, you will be rewarded. A lot of hard work and lots of hours go into this, and very few people start off with lots of money!

The common misconception is that if you work in SAP you will get lots of money! You have to work very hard for it, and it will not just fall in your lap. Many people have to work many years before they

can command the salaries they get, otherwise, they go freelance, and the work is not always there.

Don't get into SAP thinking you will make your fortune, it doesn't work that way. Do it because you love it.

Like (7)



**Mike Pokraka** Aug 6, 2007 1:58 PM (in response to r islam)



#### Re: why SAP jobs pay so much?

Let's not forget that you cannot compare apples with oranges:

A FICO person is usually a <a href="http://en.wikipedia.org/wiki/Business\_analyst">business analyst</a> with skills of an <a href="http://en.wikipedia.org/wiki/Accountant">accountant</a>. When you are talking about Java you are talking about a <a href="http://en.wikipedia.org/wiki/Programmer">programmer</a> or a <a href="http://en.wikipedia.org/wiki/Software\_developer">software developer</a>.

This has nothing to do with SAP, it applies to any organisation. As Barry said, through hard work and becoming good at what you do can you move from bookkeeper to accountant to financial business analyst; or from dispatch clerk to logistics consultant.

Like (2)



**Kjetil Kilhavn** Aug 7, 2007 10:44 AM (in response to Mike Pokraka)



#### Re: why SAP jobs pay so much?

- > [...] through hard work and
- > becoming good at what you do can you move from
- > bookkeeper to accountant to financial business
- > analyst; or from dispatch clerk to logistics
- > consultant.

Not to mention; from Java developer to ABAP developer and ultimately to SAP Business

Workflow developer - the best of the best of the best as they say in Men In Black 😊

<i>For those who don't know: both Mike and I are familiar with the SAP Business Workflow environment.</i>

It's not that ABAP coding is more difficult than Java coding. I haven't done any Java development, but I would think the usual rule about difference between languages being mostly a syntax issue applies. However, there are some differences between your average Java programmer and your average ABAP developer it seems.

One difference was once described as "the Java programmers look for ways to break the system security, while the ABAP programmers look for ways to make the system safer". A bit of a hacker culture among many Java developers, that is.

ABAP developers usually quite quickly come across performance issues. It is not related to the programming language, it is related to the environment we work in - large enterprise systems where database size growth sometimes is counted in tens of gigabytes per month.

The SAP systems are also huge and complex in a different manner. If you are developing a solution one should (well, at least I agree with this) try to find existing function modules, data elements etc that can be used. This can take a large percentage of your time when you work in SAP. An experienced SAP developer should know her/his way around the system, and thus can be much more productive than a beginner.

Experience always makes you worth more (makes you more effective). I suppose the potential is not exhausted as quickly in SAP as in other development environments, but I don't really see why a fresh developer should make more money developing in ABAP than in Java.

Like (2)



**Sowmiya Antony** Aug 8, 2007 9:20 AM (in response to r islam)



#### Re: why SAP jobs pay so much?

Hi

Reason is, simple stock market concept.... Demand and Supply game 😊

regards,  
Vinodh.

Like (1)



**barry neaves** Aug 8, 2007 2:14 PM (in response to Sowmiya Antony)

**Re: why SAP jobs pay so much?**



> Hi  
>  
> Reason is, simple stock market concept.... Demand and  
> Supply game 😊  
>  
> regards,  
> Vinodh.  
  
But if you saturate the market with any product, the price goes down...

Like (1)



**Alvaro Tejada Galindo** Feb 29, 2012 10:55 AM (in response to r islam)



**Re: why SAP jobs pay so much?**

IMHO, we as ABAP Developers earn more money simply because large companies use SAP...In a big company you got the most critical processes and environments, so you need to pay a lot to get the best developers and get the best applications running -:)

Five years ago, when I was a SAP freshman...I earn X dollars...Now, being a Senior Developer I earn 9X dollars...Comparing to some of my friends that works either on Java, Oracle or Power Builder...

ABAP is not that hard to learn...But being good is hard...You have to learn some of the basics of every SAP module...learn tons of table names, FM's, BAPI's and so on...

Of course...at least in Perú...a new army of ABAP developers are being released to the market every 6 months or less...But being junior developers they got that much...When the become Senior...You can become an Architech and earn even more -:)

Also, it can depend on the way you sell yourself...Here on Perú, I'm very well known and beign a Freelance Consultant gives me the opportunity to not only work on a lot of companies but also on a lot of Consultant companies, so that's why I'm able to reject some offers, and ask more money for certain projects...

It depends of course on the Market, the country, the company and some other factors...Still, be earn big money, which makes happy enough to not question my paycheck -;)

Greetings,

Blag.

Like (3)



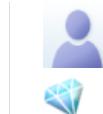
**r islam** Aug 8, 2007 7:07 PM (in response to Alvaro Tejada Galindo)



**Re: why SAP jobs pay so much?**

best ans...thanx for your time

Like (0)



**Alvaro Tejada Galindo** Aug 8, 2007 9:16 PM (in response to r islam)



**Re: why SAP jobs pay so much?**

Anytime mate -;)

Greetings,  
Blag.

Like (0)

**Matthew Billingham** Dec 29, 2014 2:44 PM (in response to Alvaro Tejada Galindo)

**Re: why SAP jobs pay so much?**

It is knowing that SAP environment that causes the uplift in fees that can be commanded. I know most major modules to some extent, but where I add value, is that I know how SAP generally "works" - so that when a question comes up in GRC, (to take a recent example), in which I've no experience, I'm able to figure out what's going on. Which is why when my clients have some new technology or SAP aspect to deal with, they often place it on my desk with a note to "figure it out".

But mainly I think it's because I'm so good-looking.

Like (3)

**SAP FICO** Aug 9, 2007 6:13 PM (in response to r islam)

**Re: why SAP jobs pay so much?**

> hello friends,  
> few of my friends got job in SAP SD, FICO module. the  
> salary is really great. my question is comparing to  
> other platforms ex JAVA, networking, programmer etc  
> SAP ppl seems to make more money. is that cause  
> 1. extensive travel involvement?  
> 2 not enough supply in the market?  
> or something else?  
> i am confused.

It's because SAP stands for Salary Advance Program !

Like (2)

**r islam** Aug 9, 2007 7:03 PM (in response to SAP FICO)

**Re: why SAP jobs pay so much?**

hahaha..that must be the reason..

Like (0)

**Kjetil Kihavn** Aug 10, 2007 9:27 AM (in response to SAP FICO)

**[(even further) off-topic] Re: why SAP jobs pay so much?**

> It's because SAP stands for Salary Advance Program !

That's a new one! I used to collect these abbreviations, but I can't find my list now, so I just remember a few;

Stop All Production (offshore (oil) workers)

Submit And Pray (programmers)

Suffering And Pain (don't know)

Suffer And Pay (don't know, but probably someone who paid the license fees 😊)

Like (6)

**SAP FICO** Aug 10, 2007 12:02 PM (in response to Kjetil Kihavn)

**Re: [(even further) off-topic] Re: why SAP jobs pay so much?**



Sod All Profiles !

Like (0)

**Alvaro Tejada Galindo** Aug 10, 2007 4:10 PM (in response to Kjetil Kilhavn)

Re: [(even further) off-topic] Re: why SAP jobs pay so much?

Nice Kjetil -D You have made me laugh -;) You should have send those to the Dagfnn contest....Did you remember this one???

SAP --> Shai Agassi Products.

Greetings,

Blag.

Like (0)

**Antonio Voce** Aug 14, 2007 11:59 AM (in response to Alvaro Tejada Galindo)

Re: [(even further) off-topic] Re: why SAP jobs pay so much?

You have to work hard and sell you to better offerers

Like (0)

**Nirfrash Rahmathulla** Mar 14, 2013 9:11 PM (in response to r islam)

Re: why SAP jobs pay so much?

coz simply sky is the limit for SAP..

Like (1)

**SP RO** Mar 14, 2013 9:42 PM (in response to r islam)

Re: why SAP jobs pay so much?

not always

Like (0)

This reply has been hidden. This can happen if the message has been hidden by a moderator, or has been reported as abusive.

**Oneal Portillo** Nov 29, 2013 12:07 AM (in response to Shashank Singh)

Re: why SAP jobs pay so much?

See what you like... I was in your position two years ago and I think I had choose the best option for me and my future plans, Now Im in SAP.

Like (0)

**Chakra Adari** Nov 27, 2014 7:08 AM (in response to r islam)

Re: why SAP jobs pay so much?

It is very interesting question and observation.

Yes SAP Consultants are paid relatively more compare to other IT Jobs most of the times.

There are few factors contributing to higher pay checks.

1. Functional consultants don't evolve out of college , they have lot of domain expertise like Finance, Manufacturing, Sales and Distribution , Logistics etc., so before they learn the respective modules they are usually knowledgeable and have some experience but wanted to tune them better.  
Experience + SAP training + SAP experience ( more experience more work and smart move = more money)

2. SAP Projects are usually short term in nature so people are expected to move a lot from one place to other. so always makes you stand on toes for understanding new businesses, new people , work culture and adapt it as quickly as possible and deliver.

For eg : Super smart Surgeon charges huge money for the surgery of 1 Hour vs a Medical practitioner from the hospital from the same 1 Hour though both are Doctors because better skill and perform in short period of time.

So Short term + Travel + Additional Stress of Delivery + Variety Skill = Additional money.

3. There may be between the assignment times where you don't get project closest to your base location , at certain points of time at times demand and Supply also contributes more SAP Fico consultants available in NY-NJ-CT-PA areas automatically chances become weak and rates can't be higher.

So need to cover slack time into consideration and also demand supply factors.

4. Ofcourse last one I can think of.. is a Brand You carry with you. SAP implementations are usually for large companies with bigger pockets . Like you have BMW SUV and Hyundai SUV both can function and looks wise similarities but people have choices to make.

So SAP is a big brand and it carries big numbers.

Good Luck if you want to get into SAP Space but Please remember for every effort there is Price and If things were so easy to get more money in SAP , half of the IT people would be in SAP only.. So... I'm Sure there are some other reasons as well, which I couldn't recall at this point.

Regards,  
Chakra Adari  
Principal Consultant.  
SAP-EHSM

Like (0)

 **Thomas Wagner** Dec 1, 2014 12:03 PM (in response to r islam)

**Re: why SAP jobs pay so much?**

My salary is good but not great.

Thomas

Like (1)

 **Chakra Adari** Dec 3, 2014 8:10 AM (in response to Thomas Wagner)

**Re: why SAP jobs pay so much?**



What is good and Great are just relative terms, but in general it plays around Demand and Supply. If you are in niche areas unless you have other parameters like location preferences etc., usually numbers will be very interesting.

I wish you get your great salary soon.

Regards,  
Chakra Adari

Like (0)



**Thomas Wagner** Dec 3, 2014 10:13 AM (in response to Chakra Adari)

**Re: why SAP jobs pay so much?**



Ok, I want to be more specific:

At the age of 25 I was inhouse team member. At the age of 26 I was SAP CRM consultant. The salary increas was significant. I think I got my peak salary between the age of 27-29 but with low increases from 27 to 28 or 29 but I think you could consider it great for that age.

With 31 I went to freelancing. Another significant increase in income. You could call it great for the working hours put in.

With the age 35 I went back to permanent employment at a smaller company and I am still earning less than with the age of 26-29 or even 31-35 with also limited increases which is a little bit frustrating.

Therefore my comment: at the moment I regard my salary as good but not great as the company is small, SAP CRM is no longer that hot and maybe the market is under pressure because of nearshore and offshore.

Maybe I will change my situation in the future, let's see. As an overall judgement I would say SAP consultancy is not a bad area, especially for technical and non-management roles (I think managers get more in all indistries).

In some areas engineers - which would have been an alternative career for me - in Germany (the home of engineers) complain about not so good working conditions and salaries and we are still better than them, I guess. I have also met a number of pycists and other scientists - some with doctorate - which were also happy to be able to work in the field of SAP (again another possible career for me). In journalism and humanities like political science or chinese studies - which I also considered - income might be less but eventually the work sometimes more interesting (not so much boring ABAP code).

So except compared with doctors and investment bankers we should be pretty fine.

Thomas

Like (2)



**RAVI BABU Dhuddempudi** Feb 18, 2015 2:08 PM (in response to Thomas Wagner)



#### Re: why SAP jobs pay so much?

Hi Thomas,

Hope you are doing fine.

I follow your posts. They are good and specific to the requirement. Here I would like to put a new question before you. Being a pioneer in the subject and keen observer of the market (Specificly SAP CRM), I think you are the right person to answer this question.

I have been working as SAP CRM Functional Consultant for the last 3.6 years. Now i would like to know the future of SAP CRM (atleast in the next 10 years). Being an experienced person what would you suggest to your young follower in this stream. Can I continue in CRM by learning even deeply OR would you like me to learn any Emerging Technology related to SAP CRM (if Yes what Technology).

Hope I have not troubled you\*\*.

Thanks & Regards

Ravi

Like (0)



**Thomas Wagner** Feb 18, 2015 11:46 AM (in response to RAVI BABU Dhuddempudi)



#### Re: why SAP jobs pay so much?

Hello Ravi,

Thanks a lot, that you like my posts.

Concerning future of functional consultants I would say, that WebUI is already quite old, C4C very interesting but it seems that there is not that much work for configuration. But SAP S/4 HANA looks very interesting. I already told my boss that we should have a domo-system and if possible projects as soon as possible.

SAP S/4 HANA should mean Fiori frontend which seems to require Javascript skills for technicians (but still ABAP skills for developing oData services) and CRM and BW and the rest of ERP on the same machine which should make the current

middleware and BDoc-monitoring obsolete (at least I guess so). So I think the whole SAP industry, SAP itself and its partners, bet on the success of this new system and if we become experts in it we should be fine for the next years.

At least that is my opinion.

Best regards,

Thomas

Like (0)

**RAVI BABU Dhuddempudi** Feb 18, 2015 11:58 AM (in response to Thomas Wagner)



**Re: why SAP jobs pay so much?**

Hi Thomas,

Thank you for your immediate reply.

Your vision is impressive. What could be the next decision of clients who are using SAP CRM. Do you think they can move to some other solution?

I would like to know if you review over C4C as well, in both client and consultant perspective.

Thanks & Regards

Ravi

Like (1)

**Thomas Wagner** Feb 18, 2015 12:09 PM (in response to RAVI BABU Dhuddempudi)



**Re: why SAP jobs pay so much?**

Hello Ravi,

I don't know much about non SAP solutions and I hope that not many clients move towards them. A move to SAP S/4 HANA would make sense if customers have UX, performance or middleware problems and have not invested heavily in customer coding for WebUI.

With C4C some customers are concerned that the data is somewhere on a server of SAP SE in Germany. Here SAP also reduced the implementation effort resulting in less work for consultants. My company is using this system productively for our small sales department without big problems for quite a while now.

If I were a client I would have a close look at SAP S/4 HANA. But I still have limited information about it like e.g. stability at the moment and license fees (HANA was supposed to be too expensive for many clients).

Best regards,

Thomas

Like (0)

**ravi N** Dec 3, 2014 11:36 PM (in response to Chakra Adari)



**Re: why SAP jobs pay so much?**

Hi,

I have 7 years experience in environmental field. I'm thinking of moving into SAP. Presently getting trained in SAP SD since there are very less positions in SAP EHS. Do you think SAP EHS is a good field to get into or SAP SD is better in terms of opportunities. I'm equally interested in both. Your advice will be greatly appreciated.

Thank you

Like (0)

**Chakra Adari** Dec 21, 2014 9:46 AM (in response to ravi N)

**Re: why SAP jobs pay so much?**

Hi Ravi,

I agree that SAP EHS has relatively lesser market at this point but if you closely observe entire world is crying loud about Environmental issues, so regulations will become more n more strongers so the need for compliances and all tools for it.

My vision on EHS is, it will be very good area in long run.

Good luck with your choice.

Chakra Adari

Like (0)

**Jelena Perfiljeva** Dec 4, 2014 8:49 PM (in response to r islam)

**Re: why SAP jobs pay so much?**

There is the whole space called Carrer Center on SCN, no need to resurrect a 7 year old post in Coffee Corner.

Like (3)

**Gregory Misiorek** Dec 4, 2014 11:33 PM (in response to Jelena Perfiljeva)

**Re: why SAP jobs pay so much?**

i thought pay but not necessarily career was discussed here. coffee corner is where those discussion, esp complaining take place, don't they?

otoh, this topic will never die.

Like (0)

**Julius von dem Bussche** Dec 4, 2014 11:40 PM (in response to Gregory Misiorek)

**Re: why SAP jobs pay so much?**

Complaining about pay is certainly more coffee corner material.

Asking for good advice here is a different topic (however I did solve my mongoose problem here...!) and carries some unmoderated risks with it.

btw: quality of life and being happy also counts, so if you want to meet nice girls then don't choose basis or security!

Cheers,  
Julius

Like (2)

**Susan Keohan** Dec 5, 2014 2:08 AM (in response to Julius von dem Bussche)

**Re: why SAP jobs pay so much?**

Hi Julius,

I disagree! My #workhusband is the Basis team lead, and although we met long before we were working with SAP, I think I still count as a 'nice girl'.

But thank goodness nobody trolls on SCN for that type of stuff. Phew!

Sue

Like (6)



**Matt Fraser** Dec 5, 2014 9:36 PM (in response to Susan Keohan)



Re: why SAP jobs pay so much?

"workhusband?" Is that somehow different from "husband?" 😊

Like (2)



**Colleen Hebbert** Dec 17, 2014 8:35 AM (in response to Matt Fraser)



Re: why SAP jobs pay so much?

oh yeah

take a stereotypical long-term marriage and remove all intimacy from it....you know the person uber well, trust them, rely on them, banter with them and nag constantly til they say "you sound just like my wife", etc

yep I'm a workwife lol

Like (0)



**Chakra Adari** Dec 24, 2014 10:52 AM (in response to Colleen Hebbert)



Re: why SAP jobs pay so much?

Colleen,

well said, Anything routine and long time tends to get bored either SAP or Marriage, need to see what can be changed or spice up or what you can loosen little or more. What you can over look or what you know can't change over years and live with that..

Option of go away is there.. but what is the guarantee is next one is any better.. , even next option gets bored in sometime 😊

If we see bigger picture on these things .. and try to ignore lot of smaller things.., we can be lot more happier and have lesser complaints.

Chill,

Chakra

Like (0)



**Susan Keohan** Dec 6, 2014 5:15 AM (in response to Matt Fraser)



Re: why SAP jobs pay so much?

Well, I've known my #workhusband much longer, and he sees much more of me, and he also helps with technical stuff (whether it's an upgrade, or a TV, or buying a computer). I don't have to cook for him or anything else. So yeah, I guess that's different! 😊 But then again, I've never met Julius IRL.

Like (2)



**Matt Fraser** Dec 8, 2014 4:53 PM (in response to Susan Keohan)



Re: why SAP jobs pay so much?

Just goes to show, we should choose our coworkers more carefully than our spouses! 😊

Like (5)

**Chakra Adari** Dec 17, 2014 9:38 AM (in response to Matt Fraser)**Re: why SAP jobs pay so much?**

With both of them we have no choice but spending longer hours, co workers is even more important than spouse as we can't run away giving some excuses... and changing them is not in our hands lol 😊

Like (0)

**Julius von dem Bussche** Dec 8, 2014 5:05 PM (in response to Susan Keohan)**Re: why SAP jobs pay so much?**

So you mean that he has to work on all these dreaded household maintenance and gadget assembly tasks, and does not get anything to eat either nor *anything else*?

That sounds pretty tough for the guy...

Cheers,  
Julius

Like (1)

**Steffi Warnecke** Dec 8, 2014 5:11 PM (in response to Julius von dem Bussche)**Re: why SAP jobs pay so much?**

I bet he may ask her about workflows. Is that not enough? 😊

Like (4)

**Susan Keohan** Dec 8, 2014 10:49 PM (in response to Steffi Warnecke)**Re: why SAP jobs pay so much?**

That is totally enough (asking me about workflow).  
AND he doesn't have to buy me birthday presents either.  
He does NOT actually 'work' on those dreaded household maintenance things - he gets to advise me - and if you show me a man who does not like **that**, then I'll fall over in a faint.

Like (3)

**Julius von dem Bussche** Dec 8, 2014 11:00 PM (in response to Su**Re: why SAP jobs pay so much?**

Susan Keohan wrote:

- he gets to advise me -

Another variant of that, is that if you ask him for his advise then he decides else you would not have asked... ;-)

Cheers,  
Julius

Like (0)

**Colleen Hebert** Dec 5, 2014 5:05 AM (in response to Julius von dem Bussche)



Re: why SAP jobs pay so much?



Aren't I a nice person Julius? 😊

Like (6)



**Julius von dem Bussche** Dec 5, 2014 10:26 AM (in response to Colleen Hebert)



Re: why SAP jobs pay so much?

Hmm... now I have gotten myself into trouble...

There might be some exceptions, I have just not met them in person yet.



Cheers,  
Julius

Like (3)



**Steffi Warnecke** Dec 6, 2014 12:15 AM (in response to Julius von dem Bussche)



Re: why SAP jobs pay so much?

That was close, Julius. ^^

Like (3)



**Jelena Perfiljeva** Dec 5, 2014 9:48 PM (in response to Gregory Misiorek)



Re: why SAP jobs pay so much?

Gregory Misiorek wrote:

i thought pay but not necessarily career was discussed here. coffee corner is where those discussion, esp complaining take place, don't they?

Yes, the pay was the original discussion, but I was replying to ravi's post that was not even on the same subject and along the lines of what's usually posted in "other CC".

Well, anyway, glad it got Julius a chance to get some thoughts out. 😊

Like (1)



**Lukas Weigelt** Dec 5, 2014 8:44 AM (in response to r islam)



Re: why SAP jobs pay so much?

Imao. There's nothing better than these quality discussions in the coffee corner :>

Like (7)



**Marilyn Pratt** Dec 5, 2014 9:16 PM (in response to Lukas Weigelt)



Re: why SAP jobs pay so much?

Even the ones resurrected from the distant past.....

Like (1)



**Chakra Adari** Dec 7, 2014 7:24 AM (in response to r islam)

**Re: why SAP jobs pay so much?**

Hello There,

You are not confused, whatever you guessing all are contributing to certain extent to get better paid in SAP.

All SAP Module consultants don't get paid same, more because of Demand and Supply not about how difficult or simple.

Shorter duration more bucks as you need to cover other aspects like more frequent travels, stays etc and all Idle time also taken to consideration between assignments.

If you are in Niche areas and Your client has bigger pockets then that is the best combination to demand more salary.

Projects of longer durations in the areas of BASIS, Portals are usually lesser billed because of the duration.

I have been closely working with Consulting industry for the past 16 years at various roles, have fair idea for sure.

Regards,  
Chakra Adari

Regards,  
Chakra Adari

Like (0)



**SANDEEP SINGH** Dec 16, 2014 1:08 PM (in response to r islam)

**Re: why SAP jobs pay so much?**

This question was posted in 2007. Now things are changed. Nowadays many people who are doing job in SAP are getting nothing. In my company people are working as SAP consultant and in return they get peanuts.

Like (1)



**Thomas Wagner** Dec 16, 2014 1:20 PM (in response to SANDEEP SINGH)

**Re: why SAP jobs pay so much?**



Thomas

Like (0)



**Jürgen L** Dec 17, 2014 8:53 AM (in response to SANDEEP SINGH)

**Re: why SAP jobs pay so much?**

there exists even smart bosses who know that SCN is around and they may have found their employees forwarding the questions to SCN.

Like (2)



**Luis Pérez Grau** Dec 17, 2014 9:08 AM (in response to SANDEEP SINGH)

**Re: why SAP jobs pay so much?**

I hope they are related to the pachyderm family...

Like (0)



**Dibyendu Patra** Dec 17, 2014 9:21 AM (in response to SANDEEP SINGH)

Re: why SAP jobs pay so much?



peanuts .. seriously ? 😕

So you (your organization) are saying - now SAP is not much tough to learn or its not much tough to get a job on SAP field .

Have you (your organization) looked into our career center forum ?

Like (0)



**Steffi Warnecke** Dec 17, 2014 9:30 AM (in response to Dibyendu Patra)



Re: why SAP jobs pay so much?

Peanuts = next to nothing

He stated the opposite of what you understood, that the financial outcome of working in the SAP field is not so great at the moment. 😊

Like (0)



**Dibyendu Patra** Dec 17, 2014 9:50 AM (in response to Steffi Warnecke)



Re: why SAP jobs pay so much?

I think I have understood it correctly. I knew that he meant peanuts as compare to nothing.

I have just said him to see the value of a SAP job. Financial outcome is coming with the value of jobs. (think dipper 😊)

Like (0)



**Steffi Warnecke** Dec 17, 2014 9:58 AM (in response to Dibyendu Patra)



Re: why SAP jobs pay so much?

Well, if you have a SAP job and it doesn't pay enough to get you through the month, I'd say there isn't much value. ^^

Like (0)



**Dibyendu Patra** Dec 17, 2014 11:07 AM (in response to Steffi Warnecke)



Re: why SAP jobs pay so much?

"if you have a SAP job and it doesn't pay enough to get you through the month" It doesn't mean SAP jobs hasn't much value. It does mean your organization doesn't want to give value for SAP jobs. 😢

Its depend on organization. You wont believe my organization is treating us (SAP team) as a computer data operator. Now think what will be the package structure of a computer data operator.

So here, its a problem of my organization, I will never say that I get peanuts from SAP jobs. 😊

Like (0)



**Chakra Adari** Dec 17, 2014 9:31 AM (in response to Dibyendu Patra)

Re: why SAP jobs pay so much?

Sandeep,

There are some changes in the past 7-10 years again it is all about demand and supply. Try some niche areas like OpenText integration with SAP just as example... I know few guys are offered too heavy numbers even now.

If you want to make more money, need to be a bit more creative in what you are doing and make plans to change within your or SAP or away.

Btw Peanuts are really healthy as long as you are not allergic to it 😊

Good luck with making more money.. keep eyes open on emerging technologies.. it helps to make more for sure.

Regards,  
Chakra Adari

Like (2)

**Luís Pérez Grau** Dec 17, 2014 9:41 AM (in response to Chakra Adari)



**Re: why SAP jobs pay so much?**



now seriously...I agree with you, is the good and the bad side of the offer demand model, keep your knowledge in a heavily closed chest and hope it will solve your working life is a huge mistake you need to move forward, specialize (or keep specializing) on an area or bet into new areas, IMHO days of gold where only have the word SAP in your CV means you will get paid a lot had over, and I'm quite happy about that.

Cheers!

Luis

Like (1)

**SANDEEP SINGH** Dec 21, 2014 9:23 AM (in response to Chakra Adari)



**Re: why SAP jobs pay so much?**



Thank you Chakra Adari,

My organization does not provide good salary packages because my company is getting people who can work for free.

See my point is nowadays; a number of people do SAP courses with the mind set that they will get good job and handsome salary. But the moment their course finishes they realize that to get into SAP is like getting break in a Hollywood.

Nowadays demand is less and supply is more.

On the other side, I cannot ignore the fact that there are many people who get a very handsome figure. Reason is their experience. Once your experience increases your value increases.

I am in the initial phase of my career that is why I am working for peanuts. And I accept that peanuts are good for health 😊 but yes I am allergic of peanuts 😢.

Like (0)

**Jürgen L** Dec 21, 2014 9:28 AM (in response to SANDEEP SINGH)



**Re: why SAP jobs pay so much?**



You are making yourself the ground for the existence of such cutthroats.

Like you accepted to work for nothing, others do to.

Moaning will not help to get out of this circle.

Like (2)



**Julius von dem Bussche** Dec 21, 2014 10:55 AM (in response to Jürgen L)

**Re: why SAP jobs pay so much?**

This is also often caused by over-investment. Company ends up with too many people and overhead costs, so must go for bigger projects at lower rates with as many people as possible standing around and bothering each other.

This buck is then passed on to the employees, half of which don't actually need any real skills so your salary rate is competitive with dubawalabs and rickshaw drivers.

The only way to combat that is having a few medium term contracts to cover risk and then specializing and refusing to work for "price dumping" rates, and when asked to fix a mess created by price-dumpers then it costs double.

Cheers,  
Julius

Like (0)



**Chakra Adari** Dec 21, 2014 9:38 AM (in response to SANDEEP SINGH)



**Re: why SAP jobs pay so much?**

Hi Sandeep,

In a way , I mentioned same in my first response. I really wish you get Cashew nuts 😊 and more. World is very competitive and SAP World is no exception.

I have been into consulting for over 15 years, at times consultants in some other modules and lesser experienced gets paid more than me, it is all just matter of demand, how smart you negotiate the numbers etc.,

As you have mentioned you at initial stages, so keep yourself toned well , just remember even you get 10 times more than what you are getting , still there will be some dissatisfaction so.. take a chill pill and keep watching what can get you better and hit it harder.. I'm sure you can make it.

Good luck.

Chakra Adari

Like (0)



**Avirat Patel** Dec 17, 2014 11:24 AM (in response to r islam)



**Re: why SAP jobs pay so much?**

Creator of this discussion hopefully with sap. after 7 yrs.

Like (0)



**Dibyendu Patra** Dec 17, 2014 11:27 AM (in response to Avirat Patel)



**Re: why SAP jobs pay so much?**

Can't say about SAP. But (s)he has left SCN since 2009.  
Last Logged In: May 20, 2009 6:14 PM

Like (0)



**Avirat Patel** Dec 17, 2014 11:37 AM (in response to Dibyendu Patra)

**Re: why SAP jobs pay so much?**



ohh.. Dev Patra.... (dibyendu).. cant recognize at first glance.

Like (1)



**Julius von dem Bussche** Dec 17, 2014 2:23 PM (in response to Dibyendu Patra)

**Re: why SAP jobs pay so much?**

Or the "pay so much" came in so fast that the guru is now following this thread from his / her own island in the sun somewhere and does not need to participate in it anymore?

Cheers,  
Julius

Like (4)



**Chakra Adari** Dec 21, 2014 9:41 AM (in response to Julius von dem Bussche)



**Re: why SAP jobs pay so much?**

Julius,

I wish he did that.. I'm very optimistic if he got that fortune, even we all will get some if not that much..

so Julius pick your island and get ready to retire sooner .. 😊

Chakra

Like (0)



**Matt Fraser** Dec 22, 2014 5:29 PM (in response to r islam)



**Re: why SAP jobs pay so much?**

When I got my first SAP consulting job, about sixteen years ago, my new employer asked me in the interviews what salary I wanted. I had no idea what to ask for, and I didn't want to seem greedy, so I asked for the same salary I had been making at my immediate prior job as a network administrator (and newly minted Basis administrator). Really, I would have been happy to make a lateral move at the time. Imagine my surprise and joy when the offer of employment came in for about \$10K more than I had asked for! They knew I had asked for too little, and they knew I would soon figure that out, so they didn't screw me over.

Time went on, and I was very happy. Then one day, while attending meetings at a branch office in San Francisco, I was having breakfast in the hotel with other consultants from the same company, all gathered from across the country for these meetings. Over breakfast, one of the others was griping about how little money he made, how unhappy he was, how the company was screwing us all over, and I kept quiet, because I really felt I was getting a good deal and I was enjoying my work. Then this fellow let slip "I mean, I know we're all making six figures here, but..." I hoped my shock didn't show too much. I was making a lot less than "six figures." So this guy was making more money than I could even imagine, significantly more than I was, and he was griping about how underpaid he was.

Suddenly, I no longer felt like I had such a good deal, and then I realized how insidious these things can become.

Not too long after this incident, I had my first annual review over beers at the Denver airport, between connecting flights. My boss pushed across a scrap of paper (it might have been a table napkin, I'm not sure now) with a handwritten number on it and asked me if I was good with it. It was a dollar figure, still not six figures, but a huge increase over what I had been making that first year, much more than a "standard" raise. I said "Thank you, yes, I'm very happy," and I meant it, and that was the extent of my review. And it was true. I really enjoyed my time with that company, for as long as it lasted, and I did feel that I got a fair shake from them. I had just missed the wave of huge amounts of money for SAP consultants, but that was a matter of timing, and not long after that the whole high-tech sector imploded and I landed making less money again. I've had raises since, but I've never again seen raises in the double-digit percentage points like I did through the late 90s. I also know that of all the consultants we've hired in the intervening years (I am no longer a consultant, I'm a customer now), none of them have had a billing rate as high as mine had been before that, and yet still my current employer has at times grumbled about how expensive they are. If they only knew. 😊

Like (9)

 **Chakra Adari** Dec 24, 2014 1:01 PM (in response to Matt Fraser)**Re: why SAP jobs pay so much?** Hi Matt,

Thanks for sharing your story. Again it is all about demand, supply, knowing about what is going on around and how good you can fairly negotiate .

I remember few consultants who were making huge numbers and at times VP Level from Client used to interact with them very closely. Those Consultant model was real charm for SAP folks.

Now they are lot of supply and clients have become much smarter and have better awareness of how to fish around for much lower prices so they started slash down numbers significantly.

At one point of time I have suggested one person who was doing ColdFusion, to take up SAP Basis got trained and he is really making lot bigger bugs now than otherwise he would be some QA or Some Java programmer.

Anyways at times we should be lucky to be at Right Place, Right Time doing Right Thing. I feel I missed some great opportunities as well but what to do we all make mistakes .. 😊

Regards,  
Chakra Adari

Like (2)

 **Paul Bakker** Dec 29, 2014 10:39 PM (in response to Chakra Adari)**Re: why SAP jobs pay so much?** Hi,

It's good to hear that your friend 'got trained' and is 'making a lot bigger bugs now'. That made my day 😊

cheers  
Paul

Like (3)

 **S NM** Dec 25, 2014 1:46 PM (in response to r islam)**Re: why SAP jobs pay so much?** High Mobility - High Pay  
High Pressure - More Pay

SNM

Like (0)

 **Julius von dem Bussche** Dec 30, 2014 10:50 AM (in response to S NM)**Re: why SAP jobs pay so much?** S NM wrote:

High Mobility - High Pay  
High Pressure - More Pay

Or sooner dead.

 Like (3)

**Saikishore Nalbandu** Feb 18, 2015 11:43 AM (in response to r islam)

**Re: why SAP jobs pay so much?**

Functional people have more salaries comparatively to technical guys because functional people comes from domain experience wherein they should have knowledge on both the sides, viz.. domain and technical. Functional role is quite related to business analyst role.

Like (0)

**Praveen Kumar** Aug 11, 2015 8:24 AM (in response to r islam)

**Re: why SAP jobs pay so much?**

SAP is the best ERP today WORLD have. SAP is the world's largest business software company and the third-largest independent software provider in terms of revenues. So All my friends we should be proud to be part of SAP and of course when we are the best technology players and best solution provider so, we should also get paid accordingly. Mean pay us best.



Like (0)

 Share

6

 G+1

0

Tweet

Like { 1 }

---

[Site Index](#)  
Privacy[Contact Us](#)  
Terms of Use[SAP Help Portal](#)  
Legal Disclosure  
Copyright[Follow SCN](#)